

Hi-Velocity Systems

Mini Duct Heating and Air Conditioning
Indoor Air Quality Systems

Newsletter 2007 1st Quarter Edition

A Message from the GM (Erni O'Hara) to Start Off the New Year

Another year has passed and we enter 2007 with excitement for all of the developments that are being implemented with our product line. We are now in full production of the HE units using the EPC Motors. We are also anticipating our first shipment of pre-piped A/C modules which we know everyone has been waiting very patiently for.

The New Year will also prove to be an exciting one for Energy Saving Products. We continue to make improvements on our products so that we can remain the leaders in our industry for energy efficiency while still being cost effective and user friendly. We invite all of you to keep informed by visiting our web site often as additional new products will be introduced early in the New Year.

As 2006 comes to a close and we enter 2007, we reflect on the people that contribute to our business to make it a success. We look forward to the new partnerships that we establish and at the same time are thankful for everyone that has contributed to our growth.

A New Technology for a New Year

Green is the word of the day, with energy concerns on the rise and high SEER ratings being the main concern. Energy Saving Products Ltd. has responded with the new Hi-Velocity Systems-HE unit that surpasses the 13 SEER plateau. This new unit incorporates a Mass Flow Variable Frequency Drive, utilizing smart motor technology that runs on 6 pre programmed settings and adapts to various conditions.

We have worked hard over the last year to introduce this new style of Hi-Velocity System and bring our customers the best possible product. With the hard work behind us we are proud to introduce to you a Hi-Velocity System with a 13+ SEER rating. Energy Saving Products Hi-Velocity Systems have always provided an efficient and superior indoor air quality product, which makes us that much happier to bring to you a product that is re-defining the Small Duct High Velocity (SDHV) market place.

Installers want a system that can be installed fast and easily, and still be a good product. We have stepped up to the plate and delivered to our customers an intelligent system that automatically detects voltage and frequency. Yes, we have created a Plug and Play Hi-Velocity System, no matter where our systems are installed in the world, our intelligent controllers will automatically recognize their environment and run accordingly.

We have brought intelligence into the Hi-Velocity market while maintaining simplicity in our product. With the possibility of saving up to 50% compared to standard HVAC equipment on the market today, we hope you enjoy the new advancements available to you.

In The Agent Spot Light



We would like to bring the newest agency into the spotlight in this newsletter. We welcome the Specified Systems agency to the Energy Saving Products Hi-Velocity team.

Mr. Bill Millard has been with Specified Systems for 15 years and involved in the HVAC industry for 36 years. Specified Systems has been servicing the Kansas and Missouri area for 10 years supplying them with quality products. Energy Saving Products Ltd. is proud to be a represented manufacturer of Specified Systems and look forward to a prosperous future with them.

We are glad to incorporate the knowledge and skills of the Specified Systems team into the Hi-Velocity Team. We can only grow stronger with additions of this caliber to our team.

Rep Council Meeting 2006, The New future of SDHV Open for Discussion



From Left to right; Don Malloy, Gerry Hogan, John Spankie, Leon Prevost, Peter Schack, Micheal Schaeffer

In attendance for the meeting were Leon Prevost (CEO ESP), John Spankie (National Sales Manager ESP), Gerry Hogan (E.R. Stephen Co), Don Malloy (Kissel-Malloy Sales & Marketing), Mike Schaeffer (Plastic Systems Inc.), and Peter Schack (Temp-Mizer Canada.)

On October 11, 2006, ESP's Rep Council met for the second time. While the agenda was very busy, the main focus was on the new Hi-Velocity HE series. As many changes have taken place in the HVAC industry recently and environmental

concerns always in the background, the introduction of the energy saving HE fan coils has been met with great enthusiasm. The next Rep Council meeting will be held in January of this year at Dallas, Texas.

Hi-Velocity Teams up with Winfall Lottery Homes Once Again

For the second year in a row, Winfall Lottery Homes has chosen to use Energy Saving Products Hi-Velocity Systems in their 5,014 square foot ocean view home in Whiterock, British Columbia. Included in this ocean view luxury home are 4 fully furnished bedrooms, an equipped exercise room, media room, recreation room with wet bar and pool table, and elevator. Two full size sun decks, one on the main floor and the other off the master bedroom, give you a view that will truly take your breath away.

The innovative design feature of the elevator allows those with challenges in mobility the opportunity to fully experience the breathtaking views from all 3 levels.

This project was led by Bush Sales, who teamed up with Smith and Sons Hydronics to install the

Hi-Velocity system with an instantaneous water heater to supply the required heating. Hydronic heating is becoming more popular these days, and only makes sense using hot water that is sitting unused.

The Hi-Velocity System was the ideal choice for this beautiful home as no stratification of air will develop, creating even temperatures from floor to ceiling. The constant circulation will also reduce any chance of stagnant air and help keep dust particles to a minimum creating a comfortable living environment

Energy Saving Products was pleased to be part of this project and hopes the lucky winners of this Luxury home enjoy the superior indoor air quality created from the Hi-Velocity System.



International Builders' Show, It's a Big Show, A Really Big Show

The National Association of Home Builders is once again hosting a gala event this February 7 - 10th, 2007. The International Builders' show is the largest annual light construction show in the world with more than 1.5 million square feet of display area. This will be the first time for Energy Saving Products Ltd. to be in attendance at the builders' show. We are looking forward to a good turnout and have a positive attitude that our new Hi-Velocity-HE series fan coils will be well accepted by the attendees of the show.

The intention of Energy Saving Products is to target the multi-family market with our new products. Our new products will set the direction Hi-Velocity Systems of the future will take.

If you can't attend the ASHRAE show to see the new Hi-Velocity-HE fan coil series or our new generation of multi access refrigerant cooling coils (RPM-E), we extend an open invitation to all to visit us at our booth at the Builders' Show (1528), which will be located in the Canadian pavilion.

ESP Marketing Department Would like to Extend Thanks to All of You for the Case Study Submittals in 2006

Several agents in the past few months have turned in some excellent Case Studies. Not all of these could be included in the newsletter but will be generated into individual Case Studies in the next month.

Once the Case Study has been completed, you will be sent a print quality PDF for your use, and it will be on Energy Saving Products web site for all to see.

The 2007 ASHRAE Show Soon Upon Us

The ASHRAE show is the worlds largest HVAC&R trade show event for professionals to buy, sell, network and learn. This year it is being held in the Dallas Convention Center in Dallas, Texas.

Energy Saving Products Ltd. will be in attendance at the 2007 ASHRAE show in booth 3177. We invite you down to learn more about our new Hi-Velocity-HE series of fan coils and our newly designed RPM-E multi access refrigerant cooling coil. If you want to get hands-on experience with our new products, on display will be a new HE-70 standard series, an HE-52 builders series fan coil and an RPM-E-70 multi access refrigerant cooling coil. Stay ahead of the competition and see for yourself why everyone is talking about Energy Saving Products new Hi-Velocity System.

Energy Saving Products has re-defined the Small Duct High Velocity (SDHV) system, and to explain the Hi-Velocity-HE series fan coil, Leon Prevost (Energy Saving Products Ltd. CEO) will be speaking at the New Product Technology Theater on Monday, January 29th at 12:00pm.

Once again in attendance this year will be the ESP nitro funny car. If you'd like to get your picture taken with driver Randy Bykowsky and a 6000hp vehicle, please stop by.

Available Literature

Manuals

Hi-Velocity-HE Booklet/Manual	351.06
Hi-Velocity Installation Manual	103.04
Hi-Velocity Design Manual	104.03
R Series Cooling Modules Manual	105.03

Brochures

Hi-Velocity Standard	101.03
Hi-Velocity Builders	102.03
Hi-Velocity Features & Benefits	110.03
Hi-Velocity Explained	214.01
Hi-Velocity End User Brochure	215.02

Multimedia

CD Product Catalog (Includes Installation Video)	120.06
Promotional Video	122.01

All of the above literature can be viewed at www.hi-velocity.com, ordered online or through our Marketing & Literature Department at 1-888-652-2219